The Interview Doctor Process

	Phase I			Phase II	Phase III
LEARNING OBJECTIVES	**Explore**	**Define**	**Refine**	**Actual Interviews**	**Follow Up**
DIAGNOSIS	Define the "Essential You" ™ to show employers Outline what you offer Adjust your tools (resume, responses to questions) to support your pitch	Practice responses to interview questions until smooth Phone screen vs. personal interviews Situational interviews	What do you want in your next job Evaluating interview situations Interview etiquette – dress and conduct	Secure an interview for a job you want Don't practice your interview skills NOW Come through with flying colors!	Polish interview responses Understand what happened in the interview What went right and what went wrong
GOAL	**Define the "Essential You"™**	**Smoothly answer questions**	**Understand what you want and how to get it**	**Get an Offer!**	**Continue to Improve your skills**
THE PRESCRIPTION	Write out answers to common questions Practice answering questions with friends Work on your pitch Make final adjustments to resume	Prepare questions you want to ask Polish answers Networking and creating your job search plan	Path forward – what is your job search plan?	How well did you do? Do you want more practice? Come back for another session!	Continuous improvement!
TOOLS	Handouts from www.interviewdoc.com	Handouts from www.interviewdoc.com	Handouts from www.interviewdoc.com		

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